

# August 2010

Please remember to register for the class you wish to attend by calling the **NEWTOWN Market Center** where it is being held by 9 AM on the day of the class: 215-860-0800

Sunday	Monday SELLERS	Tuesday RELATIONSHIPS	Wednesday OFFICE MEETINGS	Thursday BUYERS	Friday TECHNOLOGY	Saturday
1  Host an Open House	2 9 am: Power Hour 9:30 BOLD Accountability  1 pm STAGING THE HOME	3 9 am: Power Hour  12 pm BROKER TOURS  11 am 33 Touch & 8 x 8 Programs	4 9 am: Power Hour  10 am ALC MEETING	5 9 am: Power Hour  1 pm Common Buyer Questions - Doreen Wright	6 9 am: Power Hour  11 am KW Website 101: Jill	7
8  Host an Open House	9 9 am: Power Hour 9:30 BOLD Accountability  1 pm PRICE IT RIGHT: Jill C./Linda H.	10 9 am: Power Hour  12 pm BROKER TOURS  11 am Watch your Money via MREA Economic Mode	11 9 am: Power Hour  9 am KW Regional Quarterly Meeting	12 9 am: Power Hour  11:00 am Short Sales: Offers and Contracts that Win: - Ruth	13 9 am: Power Hour  11:00 am What is a Bluesheet & How to fill it out	14
15  Host an Open House	16 9 am: Power Hour 9:30 BOLD Accountability  1 pm Handling Listing Objections : Rick H.	17 9 am: Power Hour  12 pm BROKER TOURS  11 am Handling Commissions Objections	18 9 am: Power Hour  10 am Conveyancing Essentials— Linda W.	19 9 am: Power Hour  11:00 FHA Mortgage Update – Rick L.	20 9 am: Power Hour  11:00 am KW Website Secrets 102 (need to pre-register 2 weeks in advance)	21
22  Host an Open House	23 9 am: Power Hour 9:30 BOLD Accountability  11 am Working with FSBO's	24 9 am: Power Hour 12 pm BROKER TOURS 1 pm KW Office Essentials—Jody	25 9 am: Power Hour  9-5 KW REGIONALCLASS: SOCIAL NETWORKING with GENE RIVERS- SHERATON BUCKS COUNTY \$55	26 9 am: Power Hour  11 pm Buyer Consultation : Rick H.	27 9 am: Power Hour  2 pm Zip Form Essentials	28
29  Host an Open House	30 9 am: Power Hour 9:30 BOLD Accountability	31 9 am Power Hour 11 am Door Knocking: Linda H.			NEW AGENTS SEASONED AGENTS MEGA AGENTS ALL AGENTS	

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To build careers worth having, businesses worth owning, and lives worth living!**